

# Managing Change

← Requirements for Organizational Change → RESULTS

VISION + SKILLS + INCENTIVES + RESOURCES + ACTION PLANS = CHANGE

+ SKILLS + INCENTIVES + RESOURCES + ACTION PLANS = CONFUSION

VISION + + INCENTIVES + RESOURCES + ACTION PLANS = ANXIETY

VISION + SKILLS + + RESOURCES + ACTION PLANS = GRADUAL CHANGE

VISION + SKILLS + INCENTIVES + + ACTION PLANS = FRUSTRATION

VISION + SKILLS + INCENTIVES + RESOURCES + = FALSE STARTS